



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

# Gloves, Textile Tape & Webbing & Wet Weather Gear Team

Kevin Peoples, Chief  
Organizational Clothing Division  
November 17, 2022



WARFIGHTER ALWAYS



# PRODUCT LINE OVERVIEW

- **GLOVES** (main product line)

- Cut & Sew (leather/cloth/combination)

- Summer Flyer's Gloves, Cold Weather Flyer's Gloves, Advanced Combat Gloves, Crewman Vehicle Combat Gloves, Light Duty Utility Gloves, Heavy Duty Cattlehide Gloves, Barbed Wire Handler's Gloves, Fuel Handler's Gloves, Welder's Gloves, Dress Gloves, Intermediate Cold/Wet Gloves, Anti-Flash Gloves, Flexor Gloves, Heavy Duty Firefighter's Gloves, Heat Protective Mittens

- String Knits

- Cold Weather Glove Inserts, Radioactive Contaminant Protective Glove Inserts

- Rubber Gloves

- Disposable Gloves, Rubber Industrial Gloves, Electrical Worker's Gloves, Chemical & Oil Protective (Otto Fuel) Gloves



# PRODUCT LINE OVERVIEW

- **TEXTILE TAPE & WEBBING**
- **WET WEATHER GEAR**
  - MC Poncho Liner (NIB)
  - Army All Purpose Liner (NIB)
  - Wet Weather Trousers
  - Wet Weather Parka
- **OTHER ITEMS**
  - Chainsaw Protective Chaps
  - Radioactive Contaminant Protective (RCP) Coveralls
  - Welder's Jacket & Sleeves
  - Sewing Items
  - Martial Arts Items
  - Various Aprons
  - Various Other Gloves



# PRODUCT LINE OVERVIEW

- **NUMBER OF ITEMS:** Approximately 331 items
- **SALES @ Standard**
  - FY21: \$51M
  - FY22: \$31M
- **NUMBER OF EMPLOYEES:** Five (5) including a lead Contracting Officer and four (4) Acquisition Specialists, one (1) of which is also a Contracting Officer for Simplified Acquisitions.
- **CRITICAL ACQUISITIONS:** (Limited Domestic Source Availability) Rubber Industrial Gloves, Otto Fuel Gloves, Electrical Worker's Gloves, Barbed Wire Handler's Gloves, Firefighter's Gloves, Protective Chaps, RCP Coveralls



# PRODUCT LINE OVERVIEW

## • **COMMAND INTERESTS**

### – Nuclear Enterprise Support Office (NESO)

Barbed Wire Handler's Gloves, Anti-Flash Gloves, Disposable Gloves, Light Duty Utility Gloves (LDUG), Otto Fuel Gloves, Textile Webbing, Welder's Gloves, Heavy Duty Cattlehide Gloves, and RCP Coveralls & Glove Inserts

### – Wildland Forest Program

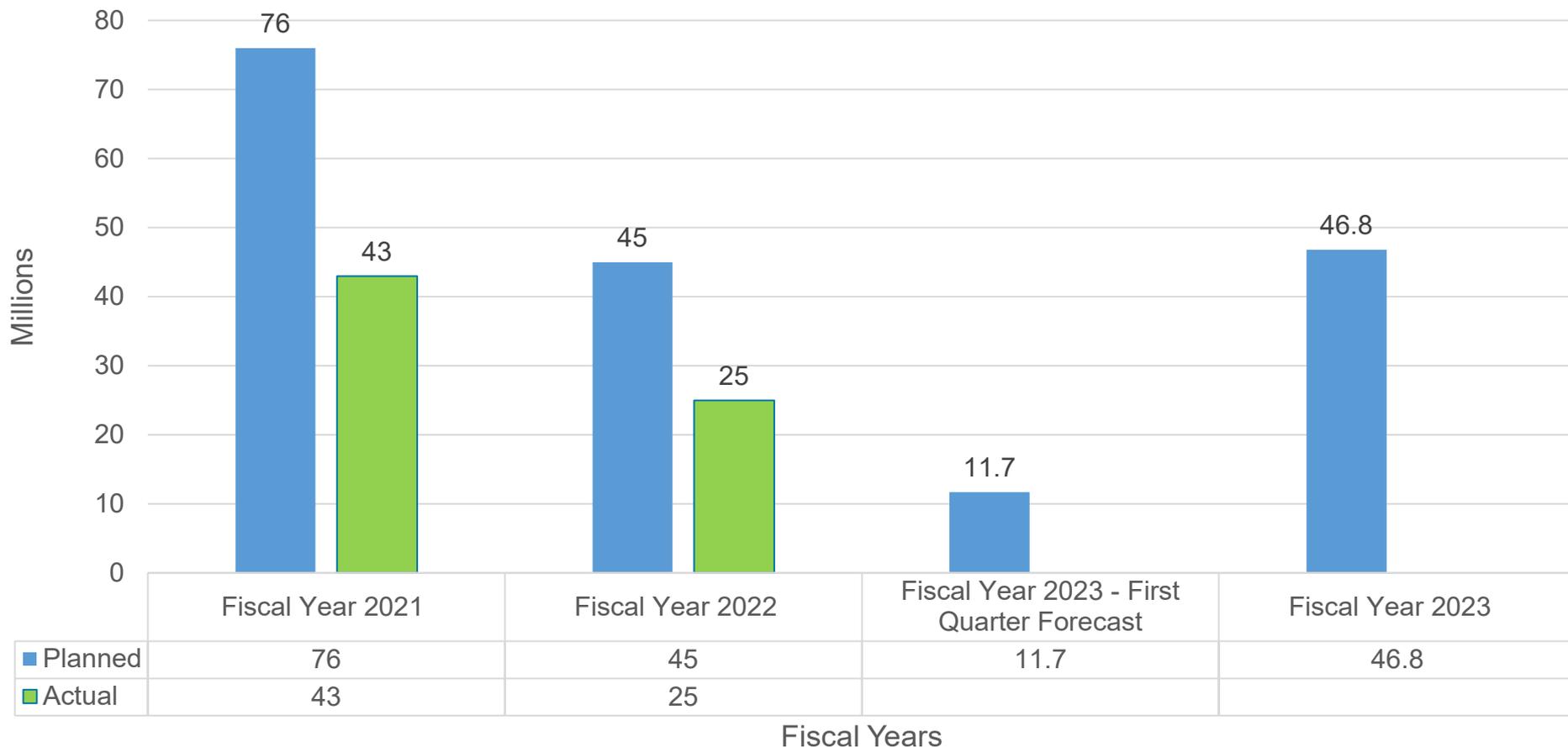
Heavy Duty Firefighter's Gloves, Chainsaw Protective Chaps

### – Military District of Washington (MDW)

White Dress Gloves (ceremonial)



# OBLIGATIONS



- The entire FY23 Forecast can be found on the FAQ page <https://www.dla.mil/Troop-Support/Clothing-and-Textiles/Industry-Support/> first question under post award.



# SOLICITATIONS CLOSED

- **Textile Webbing PGC 90260**
  - SPE1C1-21-R-0085
  - Small Business Set-Aside
  - Target Award Date: January 2023
  - POC: Rafael Nazario-Vidal, [rafael.nazario.vidal@dla.mil](mailto:rafael.nazario.vidal@dla.mil)
  
- **Chainsaw Protective Chaps PGC 04007**
  - SPE1C1-22-R-0043
  - Small Business Set-Aside
  - Target Award Date: December 2022
  - POC: Rafael Nazario-Vidal, [rafael.nazario.vidal@dla.mil](mailto:rafael.nazario.vidal@dla.mil)
  
- **Advanced Combat Gloves PGC 00031**
  - SPE1C1-21-R-0094
  - Small Business Set-aside
  - Target Award Date: December 2022
  - POC: Jessica De La Hoz, [Jessica.delahoz@dla.mil](mailto:Jessica.delahoz@dla.mil)



## SOLICITATIONS OPEN

- **Heavy Duty Cattlehide Gloves PGC 00540**
  - SPE1C1-22-R-0142
  - Small Business Set-aside
  - Annual Estimated Quantity: 34,836 pairs
  - Solicitation Closes November 28, 2022
  - POC: Dominik Dos, [dominik.dos@dla.mil](mailto:dominik.dos@dla.mil)



# UPCOMING SOLICITATIONS

- **RCP Coveralls (NESO) PGC 03737**
  - Unrestricted
  - Annual Estimated Quantity: 7,238 each
  - Anticipated Solicitation Date: December 2022
  - POC: Kimberly Brown, [kimberly.brown@dla.mil](mailto:kimberly.brown@dla.mil)
- **Utility Apron (NESO) PGC 10141**
  - Mandatory, AbilityOne (Source America)
  - Fixed Quantity: 6,600 each
  - Anticipated Solicitation Date: November 2022
  - POC: Dominik Dos, [dominik.dos@dla.mil](mailto:dominik.dos@dla.mil)
- **Fuel Handler's Gloves PGC 03127**
  - Small Business Set-Aside
  - Annual Estimated Quantity: 13,008 pairs
  - Anticipated Solicitation Date: November 2022
  - POC: Mike Walton, [michael.walton@dla.mil](mailto:michael.walton@dla.mil)



# UPCOMING SOLICITATIONS

- **Cold Weather Flyer's Gloves (HAU15-P) PGC 02370**
  - Small Business Set-Aside
  - Annual Estimated Quantity: 129,259 pairs
  - Anticipated solicitation date: December 2022
  - POC: Mike Walton, [michael.walton@dla.mil](mailto:michael.walton@dla.mil)
- **Unisex Dress Gloves (Black PGC 01834 & Brown PGC 00183 )**
  - Small Business Set-Aside
  - Annual Estimated Quantity: 235,380 pairs
  - Anticipated solicitation date: December 2022
  - POC: Mike Walton, [michael.walton@dla.mil](mailto:michael.walton@dla.mil)
- **Heat Protective Mittens (NESO) PGC 10262**
  - Small Business Set-Aside
  - Annual Estimated Quantity: 4,500 pairs
  - Anticipated solicitation date: December 2022
  - POC: Vanessa Shortbull, [vanessa.shortbull@dla.mil](mailto:vanessa.shortbull@dla.mil)



# UPCOMING SOLICITATIONS

- **Welder's Gloves (NESO) PGC 00542**
  - Unrestricted
  - Annual Estimated Quantity: 6,096 pairs
  - Anticipated solicitation date: January 2023
  - POC: Dominik Dos, [dominik.dos@dla.mil](mailto:dominik.dos@dla.mil)
- **Flexor Gloves PGC 03992**
  - Small Business Set-Aside
  - Annual Estimated Quantity: 41,600 pairs
  - Anticipated solicitation date: January 2023
  - POC: Dominik Dos, [dominik.dos@dla.mil](mailto:dominik.dos@dla.mil)
- **Disposable Gloves (NESO) PGC 03535**
  - Unrestricted
  - Annual Estimated Quantity: 133,020 boxes
  - Anticipated solicitation date: January 2023
  - POC: Rafael Nazario-Vidal, [rafael.Nazario.vidal@dla.mil](mailto:rafael.Nazario.vidal@dla.mil)



# OPTION PRICING VS TIER PRICING

- Base and Option Year Contract Pricing vs. Tier Contract Pricing
  - The tier contract pricing approach embraces the concept of a multi-year ordering period. The base and option contract pricing approach embraces the concept of a base year ordering period with an option to extend the term for multiple years, one additional year at a time.
  - A Guaranteed Minimum Quantity (Generally 25% of AEQ) applies to both. However, for tier pricing, there is a single Guaranteed Minimum Quantity for the first tier/year only. Whereas, for base and option pricing, there are multiple Guaranteed Minimum Quantities, one for the base year and each option year.
  - A Maximum Quantity (Generally 125% of AEQ) applies to both. However, for tier pricing there is a single Contract Maximum Quantity for the life of the contract. Whereas, for base and option pricing, there are multiple Maximum Quantities, one for the base year and each option year.
  - A Maximum Monthly Quantity and Quarterly Delivery Orders apply to both.



# PRODUCT DEMONSTRATION MODELS (PDMs)

- Product Demonstration Models
  - Product Demonstration Models (PDMs) are required to be submitted through traceable means via the U.S. Postal Service or a Commercial Carrier (Example: FedEx, Airborne, UPS, DHL, Emery). Due to COVID-19, in-person delivery of PDMs by offerors is not authorized. The Tracking Number shall be provided as part of the DIBBS electronic upload proposal submission.
  - PDMs are to be delivered between 8:00 a.m. and 1:00 p.m. E.S.T., Monday through Friday, except for legal federal holidays as set forth in 5 USC 6103. Packages must be plainly marked **ON THE OUTSIDE OF THE CARRIER'S PACKAGE** with the solicitation number, date, and time set forth for receipt of offers as indicated in block 9 of the Standard Form 33. Ultimately, it is the offeror's responsibility to ensure that its PDMs are received at the correct location at the correct time. Failure to do so may result in the offeror's proposal being deemed untimely and not considered further for the award per FAR 52.215-1 Instruction to Offerors - Competitive Acquisitions.



## PRODUCT DEMONSTRATION MODELS (Cont'd)

Product Demonstration Models shall be sent to:

DLA Troop Support  
ATT: BUYERS NAME  
Building 3-A-4422  
700 Robbins Avenue  
Philadelphia, PA 19111

NOTE: In order for an offer to be considered timely, both Product Demonstration Models and Solicitation Package **MUST** be received by the date and time identified herein. Partial proposals (e.g. PDM only or Solicitation package only) will not be further evaluated and not eligible for award.



# DEFENSE BIOMETRIC IDENTIFICATION SYSTEM (DBIDS)

- Defense Biometric Identification System (DBIDS)
  - Defense Biometric Identification System (DBIDS) is used at this facility and DBIDS requirements shall be followed by all carriers attempting to deliver a proposal and/or package to this facility. Additional information can be obtained via <https://dbids/dmdc.mil/>.
  - Effective 01 October 2021, all carriers/individuals attempting to deliver any packages/proposals/PDMs/First Articles/etc. to DLA Troop Support shall have present credentials that meet Real ID requirements in order to gain access to make a delivery. **NO EXCEPTIONS SHALL BE MADE.**



# PROCUREMENT TECHNICAL ASSISTANCE CENTERS

- Procurement Technical Assistance Centers (PTACs) provide local, in-person counseling and training services for small business owners that want to sell products/services to federal, state, and/or local governments. They are designed to provide technical assistance to include the following:
  - Help facilitate communication among businesses, Small Business programs, and Government contracting representatives.
  - Provide information and education on Federal and other Government acquisition regulations, procedures, procurement terminology, and best practices.
  - Help businesses identify contract/bid opportunities, procurement history, suppliers, subcontractors, and any other information needed to successfully compete for a contract
  - Offer seminars, classes, individual counseling, and agency specific training on security requirements, bid software, etc.



## CONTACT INFORMATION

- Tanya Lockley  
Chief/Contracting Officer  
Gloves, Textile Tape & Webbing & Wet Weather Gear Team  
[tanya.lockley@dla.mil](mailto:tanya.lockley@dla.mil)
- Clifford Lawson, Lead Contracting Officer  
[clifford.lawson@dla.mil](mailto:clifford.lawson@dla.mil)
- Rafael Nazario-Vidal, Acquisition Specialist/Simplified Acquisition Contracting Officer  
[rafael.nazario.vidal@dla.mil](mailto:rafael.nazario.vidal@dla.mil)



## GLOVE TEAM CONTACT INFORMATION

- Dominik Dos, Acquisition Specialist  
[dominik.dos@dla.mil](mailto:dominik.dos@dla.mil)
- Michael Walton, Acquisition Specialist  
[michael.walton@dla.mil](mailto:michael.walton@dla.mil)
- Vanessa Shortbull, Acquisition Specialist  
[vanessa.shortbull@dla.mil](mailto:vanessa.shortbull@dla.mil)



**MARINE CORPS SYSTEMS COMMAND**

*Equipping our MARINES*



*Product Manager  
for  
Clothing & Equipment (PdM C&E)*

***USMC & ARMY HANDWEAR UPDATE  
JAPBI 17 Nov 2021***



***Government owned handwear designs pictured below are new USMC developed items.***

- Allows for sustainability.
- Designed using feedback from Marines in CW environments.
- USMC: Will replace legacy items through attrition via DLA sustainment.
- Army: Will adopt USMC gov design. RFP to be released by end of 1Q FY23 for production of initial assets to be fielded to cold regions Units. DLA sustainment will follow (Timeframe: TBD)
- Items included in system
  - Extreme Cold Weather (ECW) Full Mitten Shell
  - ECW Trigger Finger (TF) Mitten Shell
  - ECW TF Liner – developed for better dexterity; used with both shells
  - Intermediate Cold Weather Glove





Action	Date
USMC user evaluations completed	February 2021
Design and patterns finalized; maintained by NCTRF	October 2021
Draft end item specs released to ASSIST for industry review	March 2022
Mitten Shells, TF Liner, & ICWG Specs published to ASSIST	June – July 2022
Supply Request Packages transfer to DLA-TS for review	December 2022
Army RFP release	1QFY23



Specification Title	Specification Number
Mitten Shells, Full & Trigger Finger, Extreme Cold Weather	MIL-DTL-32707 9 May 2022
Liner, Trigger Finger Mitten, Extreme Cold Weather	MIL-DTL-32708 17 May 2022
Glove, Intermediate Cold Weather	MIL-DTL-32709 23 May 2022
Laminate, Nylon Taslan	MIL-DTL-32698 15 February 2022
Cloth, 70 Denier Nylon Ripstop	MIL-DTL-32699 15 February 2022
Cloth, Napped French Terry	MIL-DTL-32697 15 February 2022



***Program Background***

- Currently there is no contact glove (CG) in the USMC system for issue.
- Through a US Army Natick Soldier Center RDT&E contract, PM IW developed a government-owned design CG in 1QFY21.
  - Gov design based off Marine feedback following FY19 Winter LUE of COTS CGs in CW environments.
- FY21 Government Design Winter LUE: Both temperate and CW versions tested in Norway and at Mountain Warfare Training Center.
- FY21 Winter User Evaluation Findings:
  - Marines liked the design and sizing overall.
  - More durable materials with improved water resistance needed; unacceptable level of failures in the field.
  - Way ahead: Update materials, optimize design & focus on CW version.





Action	Date
COTS Contact Glove LUE completed	March 2019
Gov design CG pattern development began via US Army Natick Soldier Center RDT&E contract	July 2020
Market research for updated CW materials	August 2021
Design updates made by gov design team based off UE findings	March 2022
MWTC user evaluation planned to validate sizing, durability, CW protection/ fabric update	1QFY23
If well received, begin drafting requirements/ TDP	2QFY23



Jennifer Fernald  
USMC Handwear Project Officer  
Email: [Jennifer.L.Fernald.civ@army.mil](mailto:Jennifer.L.Fernald.civ@army.mil)  
Ph: 508-206-3195

Robert Drown  
U.S Army Handwear Project Engineer  
Email: [robert.e.drown.civ@army.mil](mailto:robert.e.drown.civ@army.mil)  
Ph: 508.206.3184

Todd Towles  
USMC Mountain Cold Weather Project Officer  
Email: [Todd.Towles@usmc.mil](mailto:Todd.Towles@usmc.mil)  
Ph: 703-432-5666

MAJ Ryan Ogden  
U.S Army, PM-SCIE APM  
Email: [ryan.s.ogden.mil@army.mil](mailto:ryan.s.ogden.mil@army.mil)  
Ph: 703.805.8521